

### TERM SHEET (Annex A)

**Buyer's Name** : SAMPLE COMPUTATION  
**Buyer's TIN #** :  
**Address** : Cebu City  
**Contact No. / Email** :  
**Address** :  
**Date Printed** : April 29, 2022

**Details**  
**Project** : 38R01 - 38 Park Avenue Phase 1  
**RO / Unit** : T130.010  
**Sales Category** : 1-New Sale  
**Adjacent Units** : No, Single Unit

Unit No	Level	Unit description	List Price
T130.010	30th Floor	UNIT 3010   2BR   74.01 sqm.	16,603,107.36

**16,603,107.36**

### A. Computations (INSTALLMENT)

List Price with VAT :	16,603,107.36	
	<u>16,603,107.36</u>	<b>16,603,107.36</b>
Transfer & Registration charges		1,328,248.59
		<u>17,931,355.95</u>
	<b>NET TOTAL SELLING PRICE :</b>	<b>17,931,355.95</b>

### B. Payment Terms

<b>Reservation Fee</b>	100,000.00
Reservation Date:	
<b>DP 1, net of reservation fee</b> <b>Discount</b>	1,185,936.24
Due on : _____	
<b>DP 2</b>	507,199.35
Due on : _____	
<b>Balance shall be Paid in Cash / Bank Financing on or before 60 days from Reservation Date</b>	16,138,220.35

**TOTAL PAYMENTS :** **17,931,355.95**

### Notes : V10 |10/90/18/24 ; V2 PARK

- Reservation fee is NON-refundable and NON-transferable,
- Pricelist is VAT-inclusive where applicable,
- Prices are SUBJECT to change without prior notice,
- EL Camino Developers Cebu, Inc. reserves the right to correct accordingly any and all typographical errors in this pricelist,
- ALL checks should be made payable to El Camino Developers Cebu, Inc.,
- Pricelist does NOT include move-in charges, applicable utility connections and other related charges including, but not limited to, electrical, water and telephone/internet connections, association dues,
- Pricelist EXCLUDES any and all financial and incidental charges related to loan releases including, but not limited to fire insurance, mortgage redemption insurance, etc.,
- Failure to pay the Balance in Cash/Bank Financing on or before 60 days from Reservation Date shall automatically cancel this contract
- Promo discount availment if applicable, is subject to DOU terms & conditions.

Prepared by:	Checked by:	Noted by:	Approved by:	Conforme:
Filipino Paular	Adorah Ouano	Marie Rose Yulo	Jose Franco B. Soberano	Sample Computation
Sales Admin Officer	Sales Admin Manager	VP - Sales	COO	Buyer

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**Details**  
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### A. Computations (INSTALLMENT)

List Price with VAT :	16,603,107.36
	16,603,107.36
	<b>16,603,107.36</b>
Transfer & Registration charges	1,328,248.59
<b>NET TOTAL SELLING PRICE :</b>	<b>17,931,355.95</b>

### B. Payment Terms

<b>Reservation Fee</b>	100,000.00
Reservation Date:	
<b>Partial Downpayment, net of reservation fee</b>	804,600.00
spread over 18 months @ <b>44,700.00</b> per month	
starting from :	
up to :	
<b>Promo Lump-Sum Downpayment Discount</b>	889,452.18
Due on :	
<b>Balance shall be paid in CASH / Bank financing</b>	16,137,303.77
before move-in or upon turnover of the unit whichever is earlier	
<b>TOTAL PAYMENTS :</b>	<b>17,931,355.95</b>

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- Pricelist EXCLUDES any and all financial and incidental charges related to loan releases including, but not limited to fire insurance, mortgage redemption insurance, etc.,
- Failure to pay 1st equity within 30 days or as scheduled, after reservation shall automatically cancel this contract.
- Promo discount availment if applicable, is subject to DOU terms & conditions.

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Filipino Peular	Adorah Ouano	Marie Rose Yulo	Jose Franco B. Soberano	Sample Computation
Sales Admin Officer	Sales Admin Manager	VP - Sales	COO	Buyer